



ZF Advances Market Leadership with Multiple Business Wins for its Advanced Fleet Management Solutions

- **Market Success: ZF is equipping over 200,000 trucks and trailers from multiple fleets across EMEA with its leading Fleet Management Solutions.**
- **New long-term agreements represent a further expansion of ZF's support for fleets in traditional and new markets with strong growth in CEE, Turkey, Russia and the Middle East.**
- **Lannutti Group and Groupe Garnier are among the latest major global fleet and logistics leaders to endorse ZF's advanced Fleet Management Solutions (FMS) and digitalization capabilities.**

Friedrichshafen, Germany. Helping increase fleet safety and operational efficiency, ZF has secured multiple long-term agreements for its advanced Fleet Management Solutions (FMS) with many of the EMEA region's largest fleet and transportation providers. Equipping a combined total of over 150,000 trucks and 50,000 trailers, ZF's business win announcement comes as it showcases its technologies at Solutrans 2021, one of the industry's largest and most global trade shows for light and heavy commercial vehicles, being held at the Lyon Eurexpo, France, from November 16 to 20.

ZF is supporting the digital transformation journey of several leading fleets, which will help further enhance operational efficiency and safety through real-time fleet management capabilities and data-driven insights.

Under the agreements, ZF will equip fleet customers with a powerful combination of advanced Transics-branded FMS truck and trailer connectivity solutions with cloud-based, advanced digital service portals. This includes its leading TX-SKY on-board computers and TX-



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TRAILERPULSE trailer telematics, in combination with TX-CONNECT, which significantly improves overall fleet efficiency and enhances customer service capabilities, in addition to TX-TRAILERFIT which provides advanced trailer monitoring, remote diagnostics and maintenance optimization.

Benefiting from ZF's integrated brand-agnostic single interface for truck-trailer combinations, a growing number of fleets are being equipped with ZF's latest AI-based smart digital services, including TX-FUELBOT which is at the cutting-edge of fleet fuel optimization, automatically computing and recommending the cheapest next refuelling stop in real-time.

"The growing adoption of ZF's advanced Transics-branded Fleet Management Solutions is helping propel the digitalization journey of the EMEA logistics and transportation industry to the next level of efficiency and safety by providing better information for smarter operational decisions and automation," said Peter Bal, Business Leader Digital Customer Services EMEA with ZF Commercial Vehicle Control Systems. "These digitalization partnerships are at the very heart of our growing fleet customer base as we develop forward-looking digitalized solutions that automate key activities to drive leaner, greener and safer fleets through efficiencies and cost savings that are simply not possible with traditional solutions."

The Lannutti Group is one of the latest major fleets to have joined forces with ZF on its fleet digitalization program. Established over five decades ago, Lannutti provides a wide range of freighting needs, from transport to integrated supply chain management. Applying the most advanced technologies, the Group is supported by over 1,800 people and has a fleet of more than 3.500 road and multi-modal vehicles.

"We are delighted to further build on our partnership with ZF as a leading global provider of advanced digital solutions and cloud-based services that uniquely support and integrate trucks and trailers," added Carlo Galateo, Lannutti Fleet Manager.



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News of these latest business wins follow ZF's June announcement that it has entered a long-term agreement with Goodyear to bring together ZF's advanced Transics-branded FMS and Goodyear's high performing tyre portfolio and mobility solutions. Under the agreement, ZF and Goodyear are offering European commercial vehicle fleets an integrated suite of fleet and tyre management applications supporting mixed and multi-brand fleets.

Caption:

ZF is equipping over 200,000 trucks and trailers from multiple fleets across EMEA with its leading Fleet Management Solutions, having secured multiple business wins with many of the region's largest fleet and transportation providers.

Image: ZF

Press contact:

Frank Discher, Commercial Vehicle Technology, Fleet Management Solutions and Electric Mobility,
phone: +49 7541 77-960770, email: frank.discher@zf.com

About ZF

ZF is a global technology company supplying systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. ZF allows vehicles to see, think and act. In the four technology domains of Vehicle Motion Control, Integrated Safety, Automated Driving, and Electric Mobility, ZF offers comprehensive product and software solutions for established vehicle manufacturers and newly emerging transport and mobility service providers. ZF electrifies a wide range of vehicle types. With its products, the company contributes to reducing emissions, protecting the climate and enhancing safe mobility.

In fiscal year 2020 ZF reported sales of €32.6 billion. The company employs more than 150,000 associates at approximately 270 locations in 42 countries.

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ZF Friedrichshafen AG
Global Corporate &
Marketing Communications
88038 Friedrichshafen
Deutschland · Germany
press.zf.com