



## ZF Aftermarket presents world premieres for future-oriented commercial vehicle businesses

- **More than 400 new commercial vehicle spare parts in 2022**
- **Innovative ZF [pro]Service concept for professional CV workshops**
- **Sustainable know-how transfer in the new ZF [pro]Academy**

**The digitization of commercial vehicle (CV) fleets and the establishment of new drive and mobility concepts are accelerating at an unprecedented rate. Workshop processes and customer expectations are changing just as quickly. At Automechanika, ZF Aftermarket is presenting a variety of new products and services that allow CV workshops to take advantage of the opportunities associated with these trends. For example, the new workshop concept for commercial vehicles ZF [pro]Service and ZF [pro]Academy are celebrating their premiere.**

Modernly equipped and professionally run CV workshops are essential for the functioning of the economy - because smooth running goods logistics and passenger transport are essential for today's society. "We can no longer imagine everyday life without commercial vehicles. Unplanned downtimes must therefore be avoided," says Aleksander Rabinovitch, Head of the CV Business Line at ZF Aftermarket. "With new service offers, innovative products and a well-founded transfer of know-how, ZF Aftermarket supports its CV customers in keeping up with technical developments on the market, working economically and opening up new business areas."

As the world's largest CV supplier, ZF offers pioneering solutions following the integration of Wabco. This means that ZF Aftermarket also has the most comprehensive product portfolio with over 70,000 part numbers for fleets, wholesalers and workshops. Around 400 new CV parts were introduced to the aftermarket this year. Including repair kits which are particularly appreciated by workshops because they increase



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the quality of work and success with customers. "The enclosed repair instructions enable efficient and problem-free repairs and once again stand for our claim of not only supplying our partners with products, but with solutions. This also includes our diagnostic systems, for which we currently have 48,000 licenses," says Aleksander Rabinovitch.

ZF Aftermarket is also presenting a new safety concept study, the Turning Assistant System (TAS), at Automechanika Frankfurt. This is a retrofit driver assistance system for monitoring the blind spot in commercial vehicles, because traffic accidents can best be avoided by seeing better and by being seen.

"Autonomous and automated driving may make the greatest contribution to road safety in the future. But assistance systems can already help prevent accidents today," explains Juri Wagenleitner, Head of the Europe Region at ZF Aftermarket, who is pleased that this concept study is one of the finalists in the Automechanika Innovation Award.

### **ZF [pro]Service: Future-oriented concept for CV workshops**

In addition, ZF Aftermarket is launching its new workshop concept ZF [pro]Service in Frankfurt, which was developed as a detailed concept especially for CV workshops. It will be launched in 2023, combining and optimizing the previously separate concepts ZF Service Point, ZF [pro]Tech (CV variant) and Wabco Service Partner. The three concepts are already serving around 3,800 CV workshops worldwide.

The services for ZF [pro]Service partners include direct contact with the specialists from ZF Aftermarket, a technical hotline, an extensive range of trainings and support with vehicle diagnostics. In this way, the company ensures that its workshop partners are always technically up to date. This is tracked by regular audits and is a clear competitive advantage for workshops in the fleet business.

"Thanks to ZF [pro]Service, CV businesses can prepare themselves for the challenges of Next Generation Mobility," comments Aleksander



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Rabinovitch. "We will accompany our partners in this change and ensure that they are well equipped for the challenges ahead."

**ZF [pro]Academy: Sustainable know-how transfer**

As a further innovation, ZF is presenting the ZF [pro]Academy with its new integrated training program for passenger car and commercial vehicle technology to the public for the first time at Automechanika 2022. With the ZF [pro]Academy, the various training offers of the aftermarket organization are now available under one roof and training participants get the complete technical know-how of a leading technology group from a single source.

Workshop partners can attend training sessions on drive, chassis, brake and steering technology, vehicle electrics and electronics, and high-voltage technology at the ZF [pro]Academy. However, other professional groups like truck drivers or members of fire brigades and rescue services can also find further training content specially designed for them.

It is a particular priority for ZF to make workshops fit for Next Generation Mobility. For example, ZF organizes high-voltage trainings for all skill levels – including working on live components. Future topics such as the maintenance and repair of autonomous transport systems as well as work on software-defined vehicles and qualification for troubleshooting with modern diagnostics will also be on the program.

**ZF Group: Pioneering solutions for CV customers and fleet operators**

Connectivity is already an important part of mobility. Vehicle owners and especially fleet operators already rely on it to reduce energy consumption, maximize uptime and coordinate processes. ZF's new digital fleet management platform Scalar, which enables the operation of vehicle fleets through AI-based, automated decision-making and real-time optimization, ensuring operational efficiency at the highest level, will celebrate its premiere at IAA Transportation.



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Philippe Colpron, Head of ZF Aftermarket, enthuses: "Building on more than 35 years of experience with advanced fleet management solutions, ZF has now taken connectivity to a new level enabling intelligent connectivity and added value for all partners within the ecosystem. Interested parties can already gain an exclusive preview here at Automechanika."

Captions:

ZF Aftermarket presents a new safety concept study of a Turning Assistant System (TAS). This is a retrofit driver assistance system for monitoring the blind spot of commercial vehicles.

ZF [pro]Service was developed as a detailed concept especially for CV workshops.

With ZF [pro]Academy, the various training offers of the aftermarket organization are now available under one roof.

Photos: ZF

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**About ZF**

ZF is a global technology company supplying systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. ZF allows vehicles to see, think and act. In the four technology domains of Vehicle Motion Control, Integrated Safety, Automated Driving, and Electric Mobility, ZF offers comprehensive product and software solutions for established vehicle manufacturers and newly emerging transport and mobility service providers. ZF electrifies a wide range of vehicle types. With its products, the company contributes to reducing emissions, protecting the climate and enhancing safe mobility. With some 157,500 employees worldwide, ZF reported sales of €38.3 billion in fiscal 2021. The company operates 188 production locations in 31 countries.

ZF Friedrichshafen AG's leading aftermarket and fleet solutions portfolio is built on its strong brands; LEMFÖRDER, SACHS, TRW and WABCO. A broad product and service offering, advanced connectivity solutions for digital mobility management and a global service network, support and enhance the performance and efficiency of all vehicle types throughout their life cycle. The company's aftermarket organization is both an architect and pacesetter for the Next Generation Aftermarket and the preferred partner for fleet and aftermarket customers worldwide.

For further press information photos and the video of the press conference please visit:

[www.zf.com](http://www.zf.com)

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