



ZF and Sioen Receive Prestigious Award for Telematics Innovation that Combats Trailer Cargo Theft

- **ZF and Sioen Industries recognized with a leading Telematik Markt Award**
- **Award reflects the success in addressing the needs of fleet customers by ZF's new Commercial Vehicle Control Systems division, formed from the recent acquisition of WABCO**
- **Combining Sioen's latest "Detector" technology with Transics-branded TX-TRAILERGUARD™ proved an unbeatable combination**

Friedrichshafen, Germany. ZF and Sioen Industries have won the trailer telematics category in Telematik Markt's highly covered awards in Germany with a new innovation that addresses the increasing burden of cargo theft. The award reflects the success of ZF's new Commercial Vehicle Control Systems division, formed from its recent acquisition of WABCO, combining its expertise with Belgium's Sioen Industries.

ZF and Sioen's collaboration introduces an innovative "Detector" solution featuring an upgraded version of Sioen's Dynatex PROTECTOR technology, a smart, multi-layered tarpaulin with conductive layers that can be fitted to trailer doors, roofs and sides. TX-TRAILERGUARD™, an advanced Fleet Management Solution (FMS) available under the Transics brand, powers the solution, optimizing trailer security through increased connectivity between the trailer and the back office.

An alarm is automatically triggered when the tarpaulin is tampered with and the driver is alerted through an audible warning or in-cabin notification. An alarm is also transmitted to the fleet back office in real time through the Transics-branded TX-CONNECT™ solution.



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When this new product is combined with WABCO's ELB-Lock® OptiLock™, an advanced wireless electronic locking solution, which enables remote live monitoring and management of trailer access, fleets can now further improve their ability to control potential trailer breaches in real time.

Sioen's Detector is already a fully working solution, having been field tested extensively by several leading fleets.

"We are deeply honored to have been recognized with this top trailer telematics award, having powerfully combined our innovations and expertise with Sioen to deliver this practical solution," said Nick Rens, EVP, President EMEA - ZF Commercial Vehicle Control Systems. "The rising issue of cargo theft is a significant challenge for the commercial vehicle industry which is already facing many other pressures across Europe. ZF is fully committed to applying its technology to counter this costly trend in support of our customers, delivering improved levels of safety and security to the commercial vehicle transport sector."

"Around 86% of Europe truck theft incidents relate to cargo. In addition to disrupting our customers' supply chain, cargo theft has a significant adverse impact for fleet owners coming from vehicle damage and downtime. With Sioen Industries, we have taken a major step forward in helping combat this and the Telematik Award recognizes that we are addressing another key industry issue," said Peter Bal, Business Leader Digital Customer Services EMEA with ZF Commercial Vehicle Control Systems.

"Having joined forces with ZF to develop this unique all-in-one solution, we are proud to have been recognized for helping support fleets in providing advanced protection for their customer's cargo," added Frederik Vroman, Sioen Sales and Business Development Manager.



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Caption:

ZF and Sioen Industries have been honored with a prestigious trailer telematics award for their advanced trailer telematics solutions to reduce trailer cargo theft.

Image: ZF

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ZF Friedrichshafen AG

ZF is a global technology company and supplies systems for passenger cars, commercial vehicles and industrial technology, enabling the next generation of mobility. ZF allows vehicles to see, think and act. In the four technology domains Vehicle Motion Control, Integrated Safety, Automated Driving, and Electric Mobility, ZF offers comprehensive solutions for established vehicle manufacturers and newly emerging transport and mobility service providers. ZF electrifies different kinds of vehicles. With its products, the company contributes to reducing emissions and protecting the climate.

ZF, which acquired WABCO Holdings Inc. on May 29, 2020, now has 160,000 employees worldwide with approximately 260 locations in 41 countries. In 2019, the two then-independent companies achieved sales of €36.5 billion (ZF) and \$3.4 billion (WABCO).

ZF Friedrichshafen AG's leading aftermarket and fleet solutions portfolio is built on its strong brands; Lemförder, Sachs, TRW and WABCO. A broad product and service offering, advanced connectivity solutions for digital mobility management and a global service network, support and enhance the performance and efficiency of all vehicle types throughout their life cycle. The company's aftermarket organization is both an



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architect and pacesetter for the Next-Generation Aftermarket and the preferred partner for fleet and aftermarket customers worldwide.

Sioen Industries

Sioen Industries NV, a Belgium-based Euronext stock-quoted company, is a worldwide leader in technical textiles, color dispersions and sophisticated protective garments. Sioen Industries Coating activities are fully vertically integrated, including the extrusion of man-made fibers and yarns, manufacturer of woven and non-woven fabrics, laid scrims and technical textile coatings. Sioen Industries Chemicals provides tailor-made color dispersions across a variety of polymers, epoxies, silicones and other materials. Sioen Industries Apparel division designs, develops, produces and markets sophisticated technical protective garments for professional use. The group has a leading position in key markets within transportation, firefighting, reinforcement textiles, sail fabrics and ballistic protection. For more information, please visit www.sioen.com.